



MANAGERS AS COACHES

2 DAY WORKSHOP

Are you finding that traditional approaches to managing are no longer working in your organisation or teams? Research suggests that employees don't leave organisations, they leave managers. Can you afford to take that risk in today's tight labour markets?

Coaching is emerging as one of the more effective ways of getting the most out of today's diverse workforce. Regardless of the business or industry you're in, you or your managers will benefit from the enhanced communication, employee engagement and leadership skills that Managers as Coaches delivers. Equally beneficial for experienced managers as for new supervisors this course will provide both the tools and techniques for you to become a manager that staff love to work for.

Through the Managers as Coaches program, organisations and individuals can expect to:

- Discover coaching as a powerful model of management and leadership
- Experience and practice with "state-of-the-art" coaching tools
- Learn the structure and process to integrate a coaching approach to management
- Position the organisation for rapid growth
- Apply learning within the workplace immediately

This hands on, experiential workshop will ensure you have an opportunity to practice the skills taught so that you can apply them from the moment you get back to work. We are also proud to offer a supplementary one on one coaching program with participants in their workplace to ensure the most effective transfer of knowledge directly to the specific requirements of their team or workplace. Six one hour sessions delivered in your workplace, by our experienced management coaches are a proven method to ensure you gain maximum value from this workshop. Previous participants of our management coaching programs have experienced significant increases in team productivity, reductions of their own stress and uncertainty and even improved career opportunities.

Workshop Overview

Day One

- > **The Coaching Clinic: Being a Coach**
A model of Trust and Creating a Coaching Environment
Personal Paradigm Shifts
- > **The Five-Step Process of Coaching in the Workplace**
The Coaching Conversation
- > **Coaching Skills**
Contextual Listening
Discovery Questioning

Day Two

- > **The Coaching Clinic: Coaching Skills (cont.)**
Messaging
Acknowledging
- > **Personal Coaching Styles Inventory (PCSI)**
Defining Your Personal Style &
Recognising the Styles of Others
- > **Coaching In Organisations**

The Managers as Coaches Program challenges participants to raise the standards of their own skills and competencies. Participants will receive their own learning material allowing them to develop and implement their own action plan, ensuring the skills and knowledge gained at the workshop will be transferred to the real world.

BLAZE UNLIMITED Pty Ltd
Career Coaching & Consulting
Free Call 1300 886 501
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MANAGERS AS COACHES

Registration Form

Participants Details

Name: _____

Mobile: _____

Organisation: _____

Email: _____

Position: _____

Postal Address: _____

Phone: _____

Course Details

Managers as Coaches - 2 day workshop

When: 30-31 May 2007 8:45am - 4:30pm

Cost: \$1200.00 (includes GST)

Individual Coaching at additional cost

Location: Judith Wright Centre of Contemporary Arts

Terms and Conditions

Cancellation:

If you are unable to attend a workshop, substitutes can be made by prior arrangement.

If you would like a refund of your registration, we must receive notification of your cancellation five (5) working days prior to course commencement.

Blaze Unlimited reserved the right to re-schedule courses subject to demand.

Privacy:

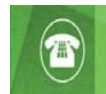
The information you provide will be handled in accordance with Australian privacy standards.

It will be used for registration and payment, for this course or another course.

Payment Options



Billor Code: 74633
Ref:1005 7932 7



Call 1300 552 311 to make secure credit or debit card payments. Ref:1005 7962 7



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Name: Blaze Unlimited Pty Ltd

CHEQUE: Please make payable to:
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Book by 4th May to receive 10% Early Bird Discount

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